

Conversational

PRE-EVANGELISM

Check Points

"Helping your non-Christian friends take one step closer to Jesus Christ." Dr. David Geisler

www.meeknessandtruth.org

Prepare Yourself:

1. Determine whom the Lord is placing on your heart to reach out to.
2. Pray for Open Doors.
3. Look for Divine Appointments Daily.
4. Make the most of every conversation you have with non-Christians.

1: Hearing Conversations

1. **Remember to Listen!**
Practice "Active Listening" by asking probing questions:
"What you're saying is..."
"... Is this accurate?"
2. **Learn their Story!**
"Tell me your story..."
"Describe to me your spiritual journey..."
3. **Learn to Hear the "Sour Notes" (contradictory beliefs):**
 - Belief vs. Heart-Longing
 - Belief vs. Behavior
 - Belief vs. Belief
 - Illogical BeliefsFocus on the most significant sour note(s) only!

2: Illuminating Conversations

1. **Ask Clarifying Questions:**
"What do you mean by...?"
2. Ask questions to help people discover discrepancies in their beliefs for themselves.
3. **Practice the 3D's**
Learn to ask questions that:
 - Surface **D**oubt
 - Minimize **D**efensiveness
 - Create a **D**esire to hear moreExample Questions:
"What is the meaning of life?"
"Are all religions the same?"
"What is your view on...?"

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3: Uncovering Conversations

1. **Determine if their issue is a real concern or a smoke screen:**
"If I could answer your question, would that help?"
2. **What is the Nature of the Barrier:**
Emotional, Intellectual, or both?
3. **Uncover Emotional Baggage**
4. **Determine Hidden Concerns:**
-They think Christians are arrogant.
-They are worried what their friends or family will think.
5. **Motivate Them to Seek Answers**
6. **Find the Biggest Barrier**
7. **Uncover Volitional Factors:**
Pray for spiritual enlightenment and demonstrate Christ's love.

4: Building Conversations

1. **Find Common Ground:**
-Interests/hobbies
-Professional connection
-Religious beliefs
2. **Build Bridges:**
Build Heart Bridges
Build Head Bridges
3. **Remember the Goal:**
-Remove obstacle to faith and help take one step closer to Christ.
4. **Transition to the Gospel:**
-Pre-Evangelism leads to Evangelism
Example Question:
"Has anyone ever explained the difference between Christianity and other religions?"

Conversational Pre-Evangelism in a Nutshell

We want to listen to our non-Christian friends, learn their stories and hear the discrepancies in their beliefs. We can then help them illuminate these discrepancies by asking questions that will clarify their belief system and expose the inconsistencies and contradictions in their perspective. We want to then uncover the real barriers that keep them from Christ and help them build a bridge to take one step closer to Jesus Christ each day.

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